PRE-SALE CHECKLIST

SELLER:

• Notify propane dealer of the impending sale and closing date as soon as it is known.

• Will there be any deliveries done between then and the closing date?

• Update your new contact information.

• How will the remaining fuel in the tank be handled and make sure it agrees with what is in the closing documents.

• Some sellers choose to handle the fuel between them and the buyers at closing.

• Other sellers wish to have the propane company handle the all credits and charges for the remaining fuel in accordance to their company policy.

• After the closing, follow up with the propane company to ensure the buyers have established their account, your account has been terminated and that the account balance or any credits due to you are settled.

BUYER:

• Call the propane dealer to establish an account as soon as the closing date is established so there is no interruption in service.

• Confirm how the seller intends to settle any fuel that remains in the tanks.

• If the seller determines they want to receive credit for any remaining fuel, be prepared to either pay the seller for the fuel or pay the propane company according to their policies.
WHY PROPANE?

Propane, an important part of America’s energy mix for more than a century, is a byproduct of natural gas processing and oil refining. What makes propane popular with users, however, is what separates it from conventional fuels like gasoline and diesel.

CLEANER - Propane is an approved clean fuel listed in the 1990 Clean Air Act. Substituting propane for other fuels such as gasoline and fuel oil is an economical and viable step toward cleaner air. Using propane reduces the greenhouse gas carbon dioxide and air pollutants like carbon monoxide and nitrogen oxide.

AMERICAN-MADE - Propane production keeps quality jobs in our country. As of 2012, more than 145,000 workers across the U.S. are employed in propane trade, wholesale, and sales.

ABUNDANT - America produces more than enough propane to meet demand. In fact, the U.S. is propane’s leading producer. Propane is an abundant bridge fuel, making it a clean-burning alternative to gasoline and diesel that can address energy challenges while long-term renewable technologies are developed.

AFFORDABLE - Despite sharp declines in oil prices, domestic propane production is expected to continue to grow rapidly, keeping downward pressure on average propane prices relative to oil prices.

WHAT IS PROPANE BEING USED FOR?

Propane is an incredibly versatile fuel. In the home, it is most commonly used for heating and powering certain appliances. Stoves, water heaters, generators, clothes dryers, pool heat, barbeques and more can all run off propane.

WHO OWNS THE TANK?

Some homes own their propane tank outright, while most are owned by the fuel company. Owning the tank allows more freedom to make long-term decisions about fuel use. The downside to this, however, is that purchasing a tank can be a significant cost up front and not everyone is in a position to purchase a tank.

On the other hand, the main advantage to having the fuel company own the tank is that the homeowner is not responsible for the maintenance of the tank. If the unit ever needs repairs, recertification or replacing, it’s not an expense the homeowner will have to worry about.

WHAT ARE PROPANE PRICES NOT THE SAME FOR EVERY CUSTOMER?

Unlike oil, propane prices are based on the number of gallons used per year. Because the uses of propane vary significantly the consumption can range from 25 to well over 1000 gallons per year. Those that use more propane pay less accordingly.

HOW BIG IS A PROPANE TANK?

Propane tanks are sized based on usage, which includes the number of appliances. Home propane tanks range in size from 57 to 1,000 gallons.

ARE THE TANKS UNDER OR ABOVE GROUND?

Propane tanks can be either above or underground. Most tanks are above ground, as they are easier and cost less to install. Below-ground tanks are typically 500 or 1000 gallons and therefore more aesthetically pleasing and give you more room in the yard.